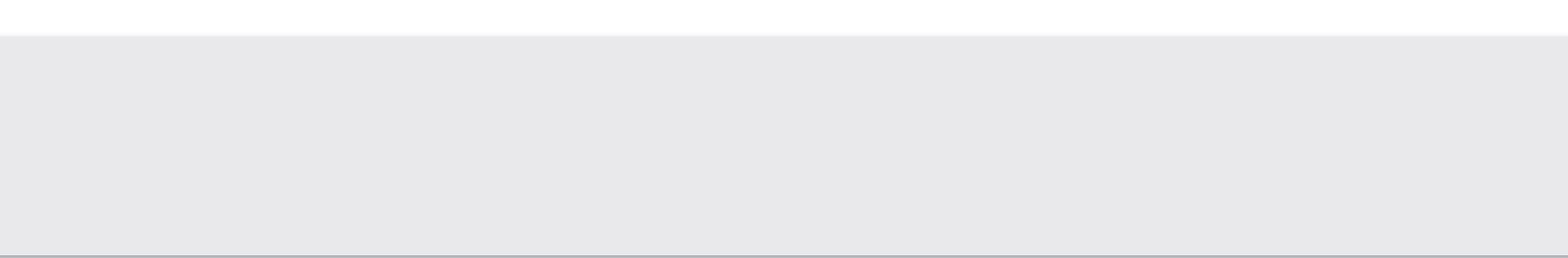




What's the Quarrel?

If you don't get to the point, you won't get to your money ...



What sets QUALSURV apart ...

... decades of in-house contractor based experience



Focus

... on the Quarrel

How often have you heard the term *“it’s a delay and disruption claim?”* when in fact this (the delay and/or the disruption) is the effect of one or more events. A claimant must focus on the cause of the effect of which he complains and make his case as plainly as the facts will allow.

Basis of Entitlement

A claimant must always ask “where under the contract am I entitled to make this claim?” This is often referred to as the “hook”. It is vital to establish this fundamental point clearly and support it with facts.

Cause

This is almost always a matter of fact. Documentary evidence is more probative than oral evidence. The strength of the case often relies heavily upon the quality and extent of available evidence.

Impact

Claims lead to an impact on time, money or both. For a claim to succeed, a claimant must demonstrate how it is the impact on time and/or money has been created from each event – ‘the causal link’.





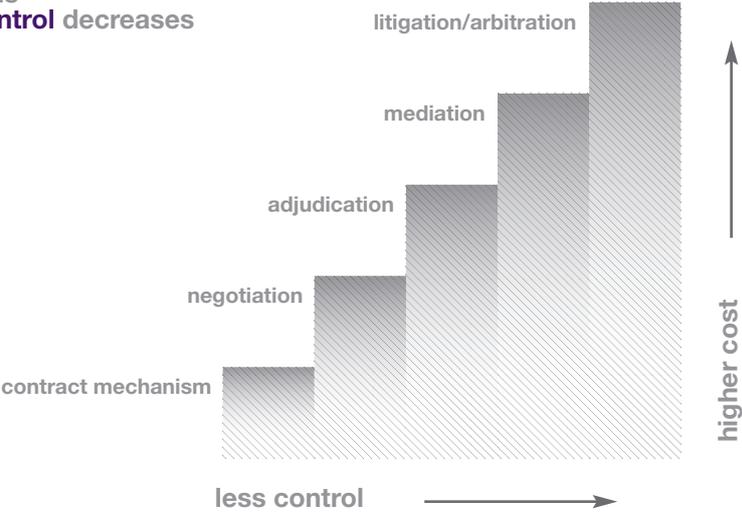
Get to your money

There should be no doubt that **less control** usually means **higher costs**. Losing control delays the process and delays you getting to your money.

Gain control, maintain focus and **we'll share the risk** to get you your money.

Get a grip

Cost increases
as
Control decreases



At QUALSURV our focus is on the delivery of commissions within the shortest timescale possible and to the agreed budget.

QUALSURV will examine the quarrel and prepare an initial assessment of the issues to resolve and the options available ... before we act.

Pulling Together

It's your team and your business culture, our people embrace that culture and become part of the team. Together we will focus on the quarrel and bring clarity to the cause.





Relationships

It shouldn't be a fight. Where there are good relationships between the parties, it is often possible to negotiate the case without damaging that relationship. We make this one of our key objectives.

Negotiation

It's always better to negotiate a solution. We are often used as a sounding board to benchmark what the likely outcome of the case would be.



Team Work

If negotiation fails then we can provide the methods and resources to recover your entitlement. By working as part of your team, using records made available to us, together we'll make a strong case aimed at your intended recipient.

Why QALSURV?

- ✓ Decades of in-house contractor based experience
- ✓ We become accountable for your spend
- ✓ Continued commitment to “living your project”
- ✓ We don’t learn on your time
- ✓ Exceptional success rates
- ✓ Competitive low risk cost model
- ✓ A larger firm professional service, with a small firm personal approach



Capabilities

Extensive experience and specialities in the following:

- Expert witness (a range of expertise)
- Adjudication
- Arbitration
- Litigation
- Delay analysis
- Claims
- Commercial work
- Risk assessments
- Civil Engineering, Building and Construction

A well established service provider of quality and integrity.



About QUALSURV

Our focus is in delivering commissions within the budget set and time allowed.

We strive to exceed our own and our customer's expectations.

Approach

Sharing of risk and value for money for our customer is a priority and key to a good relationship. Where the requirement can be defined and where there is a share of the reward, we will perform work at reduced costs. The quality of work is consistently high and we pride ourselves on a fair and open approach.

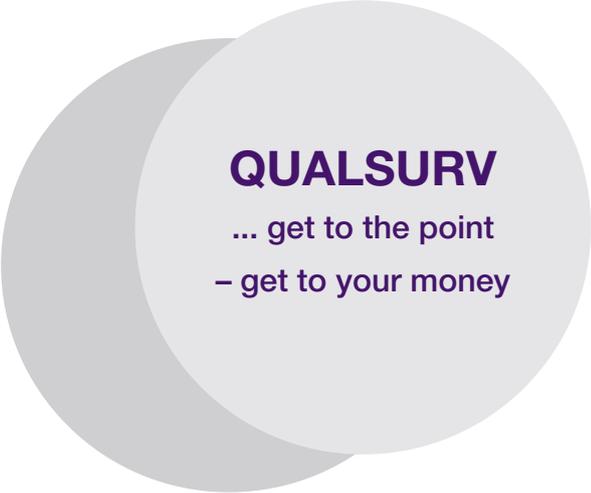
Versatility

QUALSURV has an extensive track record in many forms of contract work acting for both the Contractor and the Employer.

This experience covers, amongst others, NEC and JCT forms of contract used predominantly within the UK market place in addition to the Internationally recognised FIDIC and EPC forms.

Culture

At QUALSURV we work hard to create a culture that embraces collaboration, innovation and value for money. This has led to consistently better results for our customers and higher job satisfaction for our employees. We have excellent people skills; demonstrable loyalty and a refreshing open and honest approach in our commitment to achieve the best result for our customers.



QUALSURV

... get to the point
– get to your money



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QUALSURV

Our depth of experience and direct approach makes us different